

# 3634

**ATTACHMENT A: CHANGE TO GRUPO VICINI SOW**

**Grupo Vicini, Ltd. and Edelman**

**STATEMENT OF WORK  
May 10, 2012-May 9, 2013**

Pursuant to the Agreement by and between Grupo Vicini, Ltd. ("Client") and Daniel J. Edelman, Inc., doing business as Edelman ("Edelman") dated May 10, 2010, this Statement of Work is incorporated into and subject to the terms and conditions of the Agreement. The parties agree to the below Scope of Services and financial terms:

**SCOPE OF SERVICES**

**Overview**

Edelman shall provide the following services:

- Review materials
- Attend meetings as requested
- Develop communications scenarios
- Provide strategic counsel as needed

Any items not contemplated above will be considered outside the Scope of Services. If Client expands the Scope of Services, the amount required to perform the additional services will be agreed upon and an Addendum will be attached to the current Statement of Work.

**TERMS**

**Fee Billing.** At the end of each month, Edelman shall invoice Client the exact fees based upon the hours incurred in performing the Services during that month. Such fees will be based upon Edelman's rate card ("Rate Card") as described below. Edelman shall not exceed monthly hourly cap of \$20,000 without Client's prior written consent (email approval shall be deemed acceptable).

**Expense Billing.** Edelman shall invoice Client the actual out-of-pocket expense amount(s) at the end of the month on an as incurred basis. Actual expenses may vary from any estimated amounts provided in the Budget section. In addition, Client shall pay a monthly charge equal to 6% of monthly fees for internal expenses as set forth in the Agreement. Edelman shall not provide Client with an accounting or detail for such charge.

**Invoices.** Edelman will render invoices to include professional services detailed by person and expenses by category. Documentation for out-of-pocket expenses will be available upon request. Payment of the invoices will be due net thirty (30) days from the invoice date. All such invoices shall be addressed to:

Name:	Mr. Campos de Moya
Company Name:	Corporate Vice President, Communications and Institutional Relations
Address:	Vicini Av. Winston Churchill No. 5 Torre Progreso, Santo Domingo, RD

**Purchase Order.** The client Purchase Order number is **N/A**.

**RATE CARD**

Edelman/Washington,  
D.C. FY12 Standard  
Hourly Billing Rates

CONFIDENTIAL

Title	Standard
Hourly Rate	
VICE CHAIR	\$625
PRESIDENT	\$500
EVPGM	\$480
EVP	\$370
SVP	\$300
VP	\$260
SAS	\$220
AS	\$190
SAE	\$175
AE	\$160
AAE	\$150
INTERN	\$80
ADMIN	\$80

ACCEPTED AND AGREED TO ON THIS 2<sup>nd</sup> DAY OF JULY, 2012.


GRUPO VICINI, LTD.

By: 

Printed Name: CARLOS DE MOYA

Title: VICIPRESIDENT COMMUNICATIONS

DANIEL J. EDELMAN, INC.

By: 

Printed Name: CHARLES BARKIN

Title: SENIOR CONSULTANT / General Manager